



# Smithsonian Institution

## **Gift Officer (Corporate) National Air and Space Museum**

Come join a team of dedicated staff at an exceptional time in Smithsonian history, as the Institution implements a new comprehensive strategic plan and expands the programming, educational, and scholarly activity of its museums and research centers. Following a successful national campaign, the Smithsonian has built a model fundraising organization, one that will meet the growing needs of this unique organization and offer excellent professional opportunities. This position offers exciting opportunities for the successful candidate to make a significant impact on the future of the Smithsonian.

The Smithsonian's National Air and Space Museum is in the quiet phase of a \$250M campaign that will transform the Museum on the National Mall and is expanding upon its model fundraising organization, one that will meet the growing needs of one of the world's most visited museums. This position offers exciting opportunities for the successful candidate to make a significant impact on the future of the National Air and Space Museum and the Smithsonian. There is no better time to join this amazing Institution.

The Gift Officer works in the Advancement Office at the National Air and Space Museum and actively contributes to securing corporate funding for the Museum. The gift officer plays a leadership role in building corporate support for NASM initiatives through managing a portfolio of corporate prospects to include identifying and qualifying prospects, cultivating productive relationships, soliciting and securing gifts, and ongoing stewardship.

Successful candidates will demonstrate proven success in securing significant contributions from corporations through creative discovery and cultivation of productive relationships with prospective donors. Strong organizational, relationship and communication skills and the ability to work independently are essential. The gift officer will develop and execute strategies for discovery, engagement, present opportunities for support, and complete solicitations.

A minimum of four years of progressive corporate fundraising experience, a passion for learning and exploration, and the desire to join a dynamic and growing operation should be demonstrated in your application. Experience in complex higher education or a large cultural or environmental organization is preferred. Travel is required and work during the evenings and weekends may be necessary.

The Smithsonian Institution's National Air and Space Museum maintains the largest collection of historic air and spacecraft in the world. It is also a vital center for research into the history, science, and technology of aviation and space flight, as well as planetary science and terrestrial geology and geophysics. To learn more about the museum, please visit [www.nasm.si.edu](http://www.nasm.si.edu).

The Smithsonian Institution is a unique complex of 19 museums and galleries, the National Zoological Park, and nine research centers. The Smithsonian is a national and world treasure and is dedicated to its founding mission, “the increase and diffusion of knowledge.” Its exhibitions, programs, collections, and outreach touch the lives of millions of Americans every year, as well as many who visit us from abroad.

The Smithsonian Institution offers a competitive salary and a comprehensive package of benefits. This is not a Federal Position, but has similar requirements and benefits. Interested candidates should submit their resumes and a cover letter to [oastaffing@si.edu](mailto:oastaffing@si.edu) by December 12, 2018. Please include the title of the position in the subject line of the email.

*The Smithsonian Institution is an equal opportunity, affirmative action employer. Candidates of all backgrounds are encouraged to apply.*